



**MINUTES**  
**THRIVE UPSTATE**  
**BOARD of DIRECTORS MEETING**  
**MARCH 23, 2017 - 4:30 PM**  
**PATRICK CENTER ANNEX**

Notice of the meeting was sent to all Board Members, The Greenville News, The Greenville Journal, WYFF-TV 4, Fox-TV 21, and the Clerk to Council, Greenville County. Notice and agenda were posted in the lobby of the Patrick Center Administration Building and the Patrick Center Annex and the Thrive Upstate Website prior to the meeting.

**Members Present:** Bob Ariail, Chair  
Bryant Nixon, Vice Chair  
Clyde Baucom, Treasurer  
Cindy Baughan  
Jade Cox  
Peggy Farmer  
Paul Hamberis  
Alex McNair  
Bern Mebane

**Members Absent:** None

**Staff Present:**

John Cocciolone	Anne Arrington	
Julie Black	Peggy White	Craig Byrd
Elise Hardin	Al Hill	Nicky Lanford
Charles Randall	Curtis Arrowood	

**Call to Order:** The Board of Directors meeting was called to order at 4:35 PM by Bob Ariail, Chair.

**Approval of Consent Agenda:** Mr. Cocciolone was asked to highlight the Consent Agenda items. He said that the organization is doing fine although we are still struggling with Staff turnover (see report provided with meeting materials).

**A Motion: To approve the Consent Agenda items.** Cynthia Baughan made the motion with a second by Bern Mebane. The Consent Agenda was approved unanimously.

**Finance Committee:**

**February 2017 Financial Report & Notes.** Mr. Baucom, Finance Committee Chair, commented on the financial situation of the agency. We are improving slightly from the negative trends recently.

He reviewed the financial reports that were sent out with the Board packet. We still need to try to address salaries and overtime payments. The cash flow projection now has us slightly in the black so that we may not need to borrow from the Line of Credit as originally projected.

**Program Committee:**

Dee gave a report on new business opportunities that she is negotiating to increase revenue in our contract services division. She and Charles are also looking at existing business and trying to renegotiate contracts to increase profitability or drop the contracts as may be necessary.

**Community Engagement Committee:**

Mr. Byrd provided the Board with two documents: a projection for fundraising activities for this year and the information on the event scheduled for June. He requested Board members to indicate those they knew personally or add names of people who may align with our mission.

**Other Business:** No other business was discussed.

**Public Comments:** None.

**Adjournment:** The meeting adjourned at 5:49 PM upon motion of Bern Mebane and a second by Alex McNair.

**Respectfully submitted by John Cocciolone.**

Approved by:

  
Bob Ariail, Chair

2/16/18  
Date